

Return on Prevention

Invest 1 euro – get 2 euros back:
Investing in occupational health
and safety pays off twice over

Just five steps
to custom access
technology





**One Family.
One Name.
One Mission.**

With innovative access technology solutions made in Germany, Günzburger Steigtechnik is regarded as a guarantor of maximum safety. A promise that has always been kept over generations by the Munk family of entrepreneurs and will be carried into the future by the next generation. That is why we have decided to set a visible sign: With the brand name MUNK. Our family name guarantees the continuity of our values and the future of the company in family hands. For maximum safety in your work. Conceived and manufactured in Germany.

Safety. Made in Germany. This has been the mission of the Munk family for over 120 years. Whether for trade, industry, emergency services or the public sector - professionals trust in the quality of our products, services and solutions. the quality of our products, services and solutions. Quite simply, simply because they can rely unconditionally on the uncompromising quality of the of the access technology solutions from our from our company.

On clever products that are always one step ahead and thus offer you decisive added value: maximum occupational safety day after day. For the most valuable thing you have - your your health. Ensured by the perfect interplay of optimum function and maximum reliability.

The new name MUNK Günzburger Steigtechnik stands for a clear commitment. To the tradition, the values and the future security of our company with its production site in Germany. Continued in family hands. Today and in the future.

MUNK. Safety. Made in Germany.



Ferdinand Munk
Owner and Managing Director
of the MUNK Group

Safety. Made in Germany.

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Our complete product range, current seminar offers, new products, information on standards, sound planning aids and much more can be found online at www.steigtechnik.de. We are also represented on Facebook, Instagram and LinkedIn.

Certificates



Awards



Collaborations



* TÜV seal "Made In Germany": All products manufactured at our sites are marked with this seal.



Three business areas. One promise.

MUNK. Safety. Made in Germany.

Whether access technology, rescue technology or service. The increasing demand for safe, highly functional and innovative products, services and solutions from Germany is unbroken worldwide. Especially when users have to rely on the uncompromising function of access technology products during use or at the workplace.

MUNK Günzburger Steigtechnik therefore offers top solutions in all product areas. From standard products to individual special constructions, always optimally designed for your particular task. With clever details that ensure maximum ergonomics, optimum functionality and the decisive plus in work safety.

MUNK Günzburger Steigtechnik
With over 2,500 clever and innovative products in the series range as well as customer-specific special designs, we offer the perfect solution for every activity and task.

MUNK Rettungstechnik
Whether for fire, rescue or disaster operations. With our innovative and intelligent products, we have the right equipment for every scenario and every emergency.

MUNK Service
The comprehensive service portfolio for your access and rescue equipment: From installation, maintenance, testing and repair to the spare parts service to seminars.



Image video of the MUNK Group:
www.munk-group.com



Investing in occupational safety saves money and increases efficiency

Access solutions in industry focus on process **optimisation and improving occupational safety**. In addition, every euro invested in **prevention measures at the workplace** pays off in potential for economic success at an average of 2.20 euros. So if you want to be successful, you should **proactively invest in occupational safety** and enjoy the above-average prevention cost/benefit ratio (return on prevention)*.

For this very reason, make a start in the current challenging times and use the opportunity for **lasting improvements and profitable investments**. As a competent partner for safe working at height and below ground, we support you with a broad portfolio of products.

When “off the peg” isn’t quite right, we can supply you with a custom special construction that fits perfectly. Work platforms, maintenance platforms, walkways or adaptations of our comprehensive range of products to meet specific needs can be implemented **cost-effectively and individually as special products** in just a few simple steps. Find out more now!

* Source: DGUV Report 1/2013 Calculating the international return on prevention for companies: costs and benefits of investments in occupational health and safety.

Your route to Return on Prevention

From planning to assembly and maintenance, we are your competent partner when it comes to special constructions. Our online product configurator allows you to order custom products 24/7 in just a few clicks.



1. Determine requirements

Whether maintenance platforms, work platforms or walkways. Whether for commercial or rail vehicles, for aviation or industrial plants. The possibilities for **safe and effective solutions for all work at height or below ground** that fit perfectly are many and varied. Therefore, check all relevant work and production areas for **safety gaps and potential for optimisation**. Our experts will be happy to help you.

2. Contact us

Once you have determined your requirements, we look forward to receiving your enquiry. In addition to a personal visit by one of our **sales representatives**, our **experts in Günzburg** will be happy to help you by **telephone on +49 (0) 82 21 / 36 16 - 01**. We can also help through various digital channels such as **e-mail, contact forms and live chat on our website**. For stairs, bridging steps and walkways, you can also use our product configurator at www.steigtechnik.de/konfigurator, which allows you to skip the following point.

3. Planning and advice

Once you have told us of your wishes and requirements, we start with the **project planning** for your custom access technology solution. Here, **colleagues from Technical Sales, Design and Production** work closely together to find the best and most inexpensive result for you. You will receive the **detailed offer** promptly from your personal contact person, who will support you throughout the entire project.

4. Production and delivery

Once your project has been given approval, your custom access technology solution will be manufactured as quickly as possible by **our dedicated employees at our main site in Günzburg**. It goes without saying that our products comply with all **relevant regulations and standards**, and you will receive comprehensive **documentation** to this effect. If you wish, we can also offer you “turnkey delivery” in cooperation with our certified assembly partners – for many designs we guarantee simple self-assembly thanks to pre-manufactured components.

5. After-Sales-Service

With our inexpensive **portfolio of services**, we provide expert and efficient support in the assembly of your custom access technology solution, as well as in maintenance, repair and recurring annual inspections. Because you and your employees can only rely on the products if their safety is guaranteed. Take advantage of our comprehensive after-sales service for your access technology equipment so that you can devote yourself fully to your core business.



Safety made in Germany: invest 1 euro, get 2 euros back

Investment in safety at work pays for itself twice over. Our solutions lower costs and improve efficiency.

Investing in safety at work is more worthwhile than ever. **“Every euro invested is repaid twice over,”** comments our CEO and access equipment expert Ferdinand Munk, referring to an international study that calculated a 2.2 return on prevention (ROP). In specific terms for companies that invest in prevention: **one euro invested will return a result of 2.20 euros** – in the form of improved safety at work and efficiency, and lower costs arising from accidents and disruptions to business.

As Munk explains, it is particularly important that companies rely on **“Made in Germany” premium quality and safety** when investing. Finding the optimum solution among our products is extremely easy: the comprehensive standard product range comprises over 1,600 products. Alternatively, bespoke special constructions can also be implemented quickly and easily – thanks to the ability to conduct project planning and management directly in situ at the client or using a product configurator.

The study entitled “Calculating the international return on prevention for companies: costs and benefits of investments in occupational safety and health” was initiated jointly by the International Social Security Association (ISSA), the German Social Accident Insurance Company (DGUV) and the German Social Accident Insurance Institution for the Energy, Textile, Electrical and Media Products Sectors (BG ETEM). **It calculated a cost-benefit ratio of 1 to 2.2.**

“The study proves it in black and white: companies benefit from a double return on their investment in occupational health and safety and prevention. This is scientific proof of what we have been experiencing in practice every day for many years. Our innovative solutions greatly increase the safety of employees, but they also prevent accidents at work, improve efficiency and save companies money,” emphasises Ferdinand Munk.

Standard solutions: small investment, big impact

As a family-owned company, we understand that **safety is a basic need.** Our solutions therefore ensure the highest level of safety at work combined with top-quality workmanship. We produce solely in our own home district of Günzburg and offer a **15-year quality guarantee** on all products from our standard range. This range covers many solutions, including step ladders, steps, platforms, mobile scaffolding and stairs, all of which have a major impact on safety at work and process optimisation in companies.

Instead of relying on temporary aids, companies should always choose the right access solution for the specific task – high-quality ladders, for instance, are ideal for climbing and short work timeframes. MUNK Günzburger Steigtechnik supplies a **comprehensive range of TRBS-compliant solutions**, the steps of which ensure a safe ascent and a secure footing on the ladder. Work platforms, scaffolding (such as the FlexxTower) or vertical mast lifts (such as the FlexxLift) are ideal work equipment. They are fitted with large step and standing areas and offer users maximum safety, in part also thanks to their sophisticated railing concepts.

Custom-made access technology solutions: optimum pathways and access

We are also the ideal partner in the event that the individual customer’s needs go beyond the standard range. As an innovation and technology leader, we develop custom-made access solutions, including **work platforms, bridging steps, walkway systems and platform stairs** for a wide range of production and maintenance work tasks. These are easy to connect to one another – thus **often enabling a new level of automation.** All solutions provide for **shorter and safer pathways** and access in the most diverse working environments, improving **ergonomics directly at the workstation** and ensuring employees can work safely and without tiring.

“Investing in safety at work and prevention pays off in many ways. It contributes, above all, to maintaining the health of employees.”

Ferdinand Munk,
Owner and Managing Director
of the MUNK Group

“Investing in safety at work and prevention pays off in many ways. It contributes, above all, to maintaining the health of employees. Our solutions – whether from our standard range or custom-made – reduce accidents and operational disruptions, saving companies the associated costs. **They also help to optimise processes and massively improve efficiency within the company,”** adds Ferdinand Munk.

Assembly and service

When developing these customised solutions, MUNK Günzburger Steigtechnik stands out on account of its **simple, uncomplicated and economical implementation process.** We attach the greatest importance to **professional project management**, including on-site support and comprehensive after-sales service. We provide first-class customer support from the get-go. First of all, we identify any potential for optimisation. Our **interdisciplinary team, comprising sales, design and production specialists**, then develops tailor-made solutions and handles the entire project planning, design and project management process. If required, this can also include on-site expertise up to **turnkey final assembly by our business area MUNK Service**, which has extensive experience in the setting-up of made-to-measure access solutions.

First maintenance free of charge

Our premium service also includes free maintenance one year after purchase as new, as well as a chat function on the company website www.steigtechnik.de specifically regarding special constructions. We answer questions about tailor-made designs quickly and in detail here. Bridging steps, stairs and mobile platform stairs can also be customised online using our **product configurator.** These digital services perfectly complement our face-to-face customer service. **“Whether digital or live on site: we find the ideal access solution for every requirement.** Our customers can thus immediately rely on improved safety at work and efficiency, while at the same time benefiting from twice the return on their investment from day one,” stresses Ferdinand Munk.

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Ferdinand Munk,
Owner and Managing Director
of the MUNK Group



First maintenance free of charge!

When ordering an individual access equipment solution up until 31/12/2022, you will receive the first maintenance by one of our service partners free of charge!

Valid for products from €10,000 net by mentioning promotion code ACSOB2021. Spare and wearing parts not included.



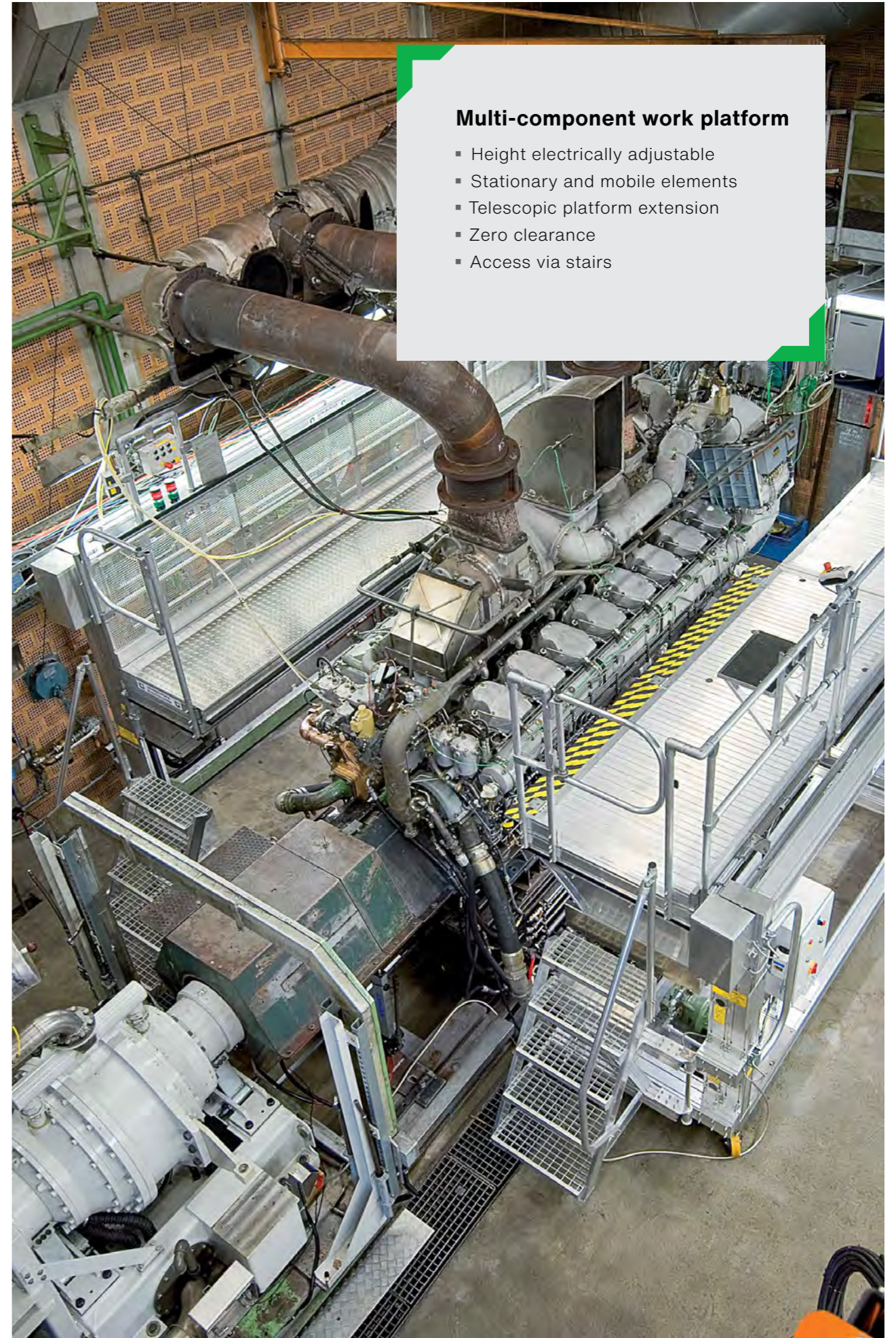
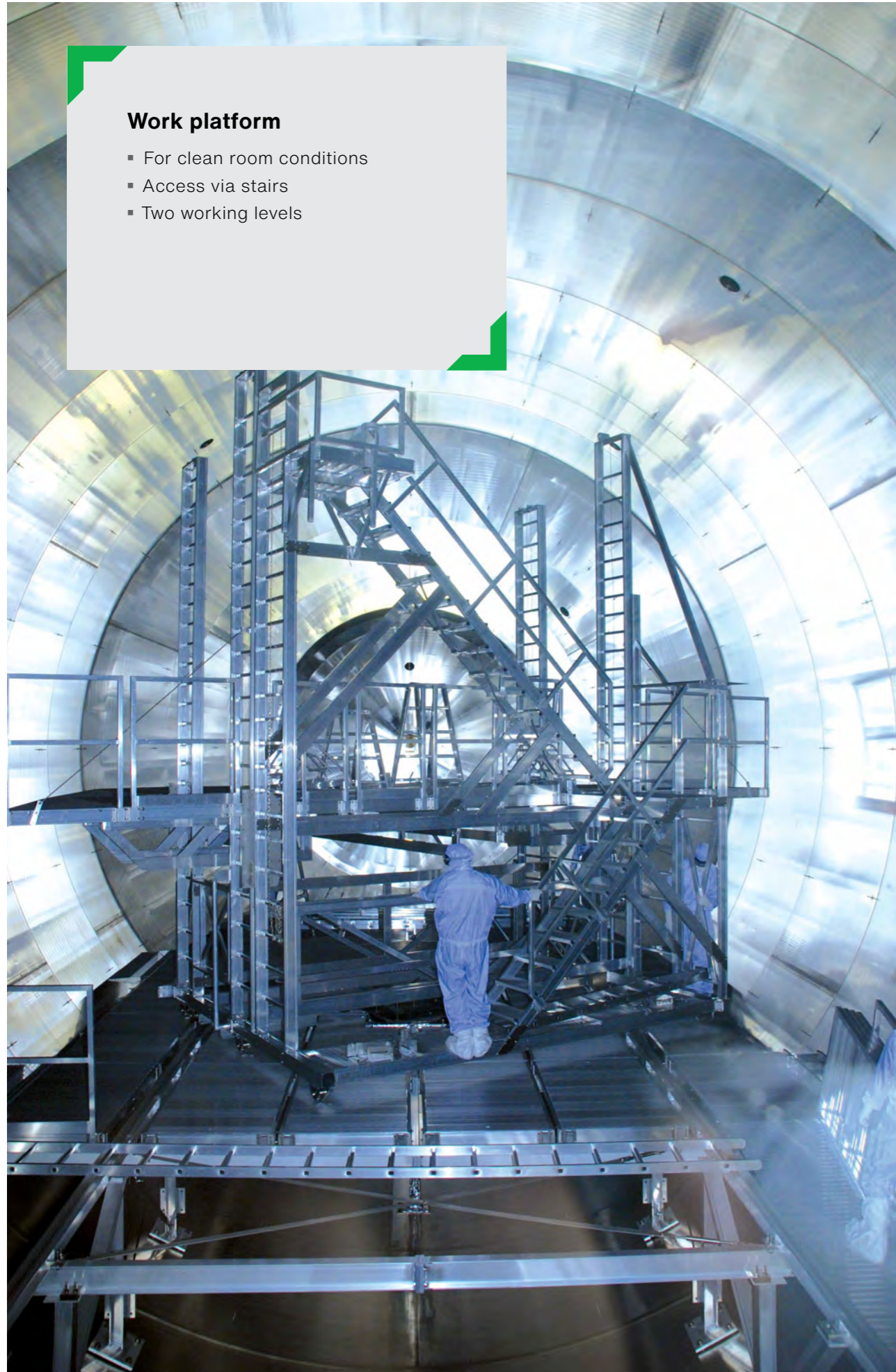
Work and maintenance platform

- Height manually adjustable
- Mobile single modules
- Aluminium chequered plate
- Access via variable stairs with platform



Platform system

- With two working levels
- Goods lift with winch
- Access via stairs





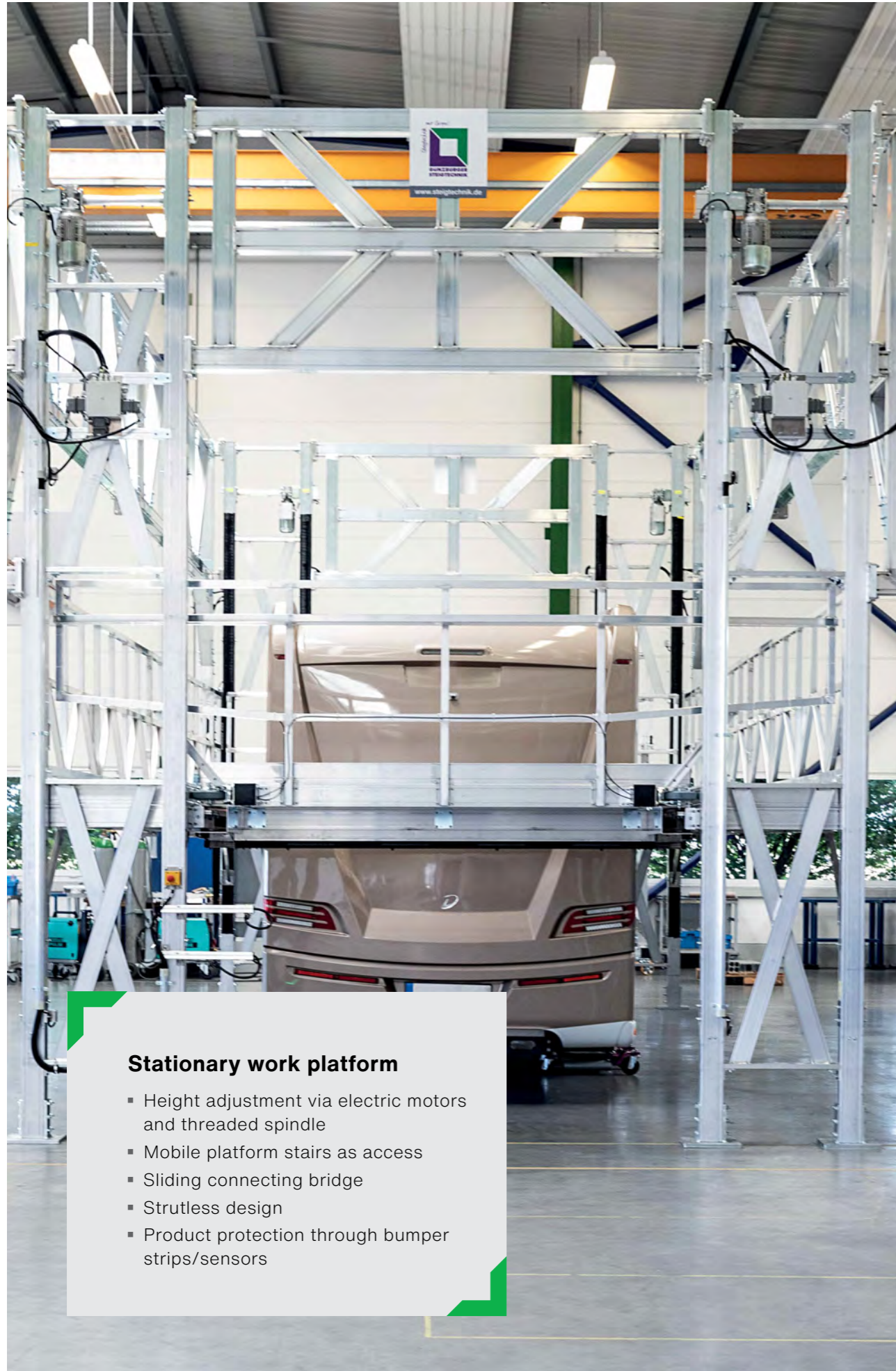
Work platform

- Permanently installed
- With two working levels
- Spacious storage compartment
- Access via stairs



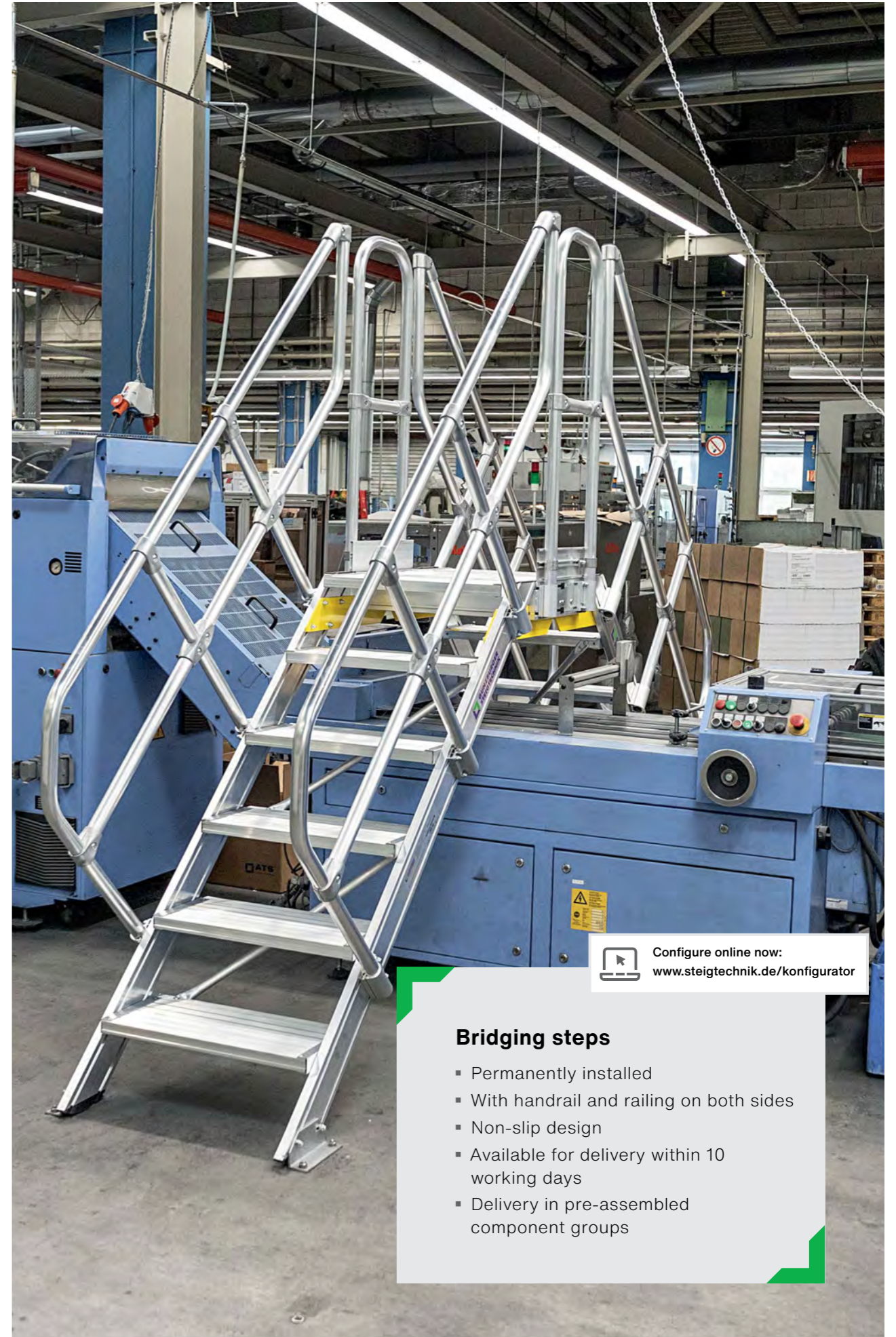
Maintenance platform

- Height adjustable using spindles
- Folding protective railing
- Hook-in bridging
- Ascent via stairs



Stationary work platform

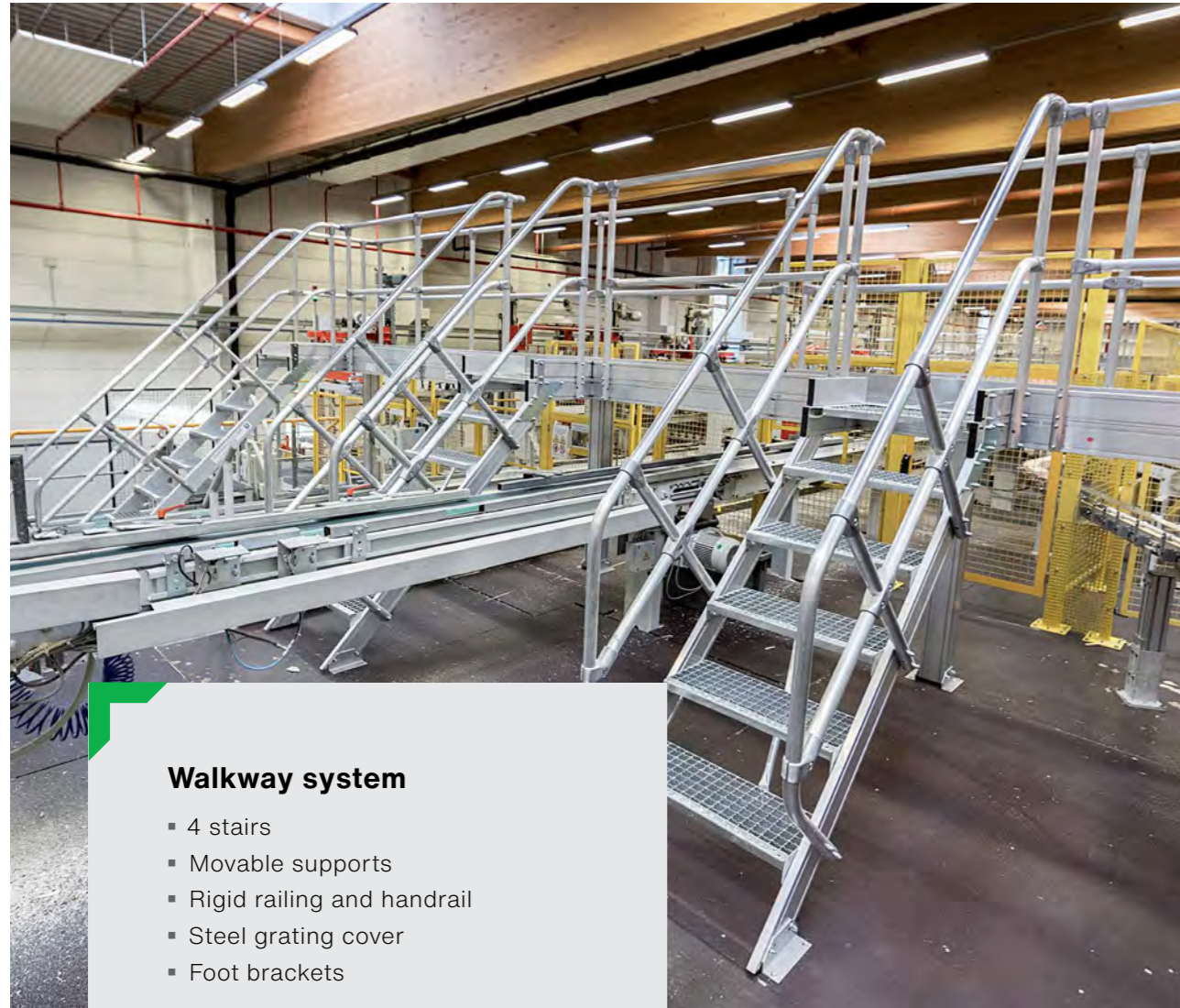
- Height adjustment via electric motors and threaded spindle
- Mobile platform stairs as access
- Sliding connecting bridge
- Strutless design
- Product protection through bumper strips/sensors



Configure online now:
www.steigtechnik.de/konfigurator

Bridging steps

- Permanently installed
- With handrail and railing on both sides
- Non-slip design
- Available for delivery within 10 working days
- Delivery in pre-assembled component groups



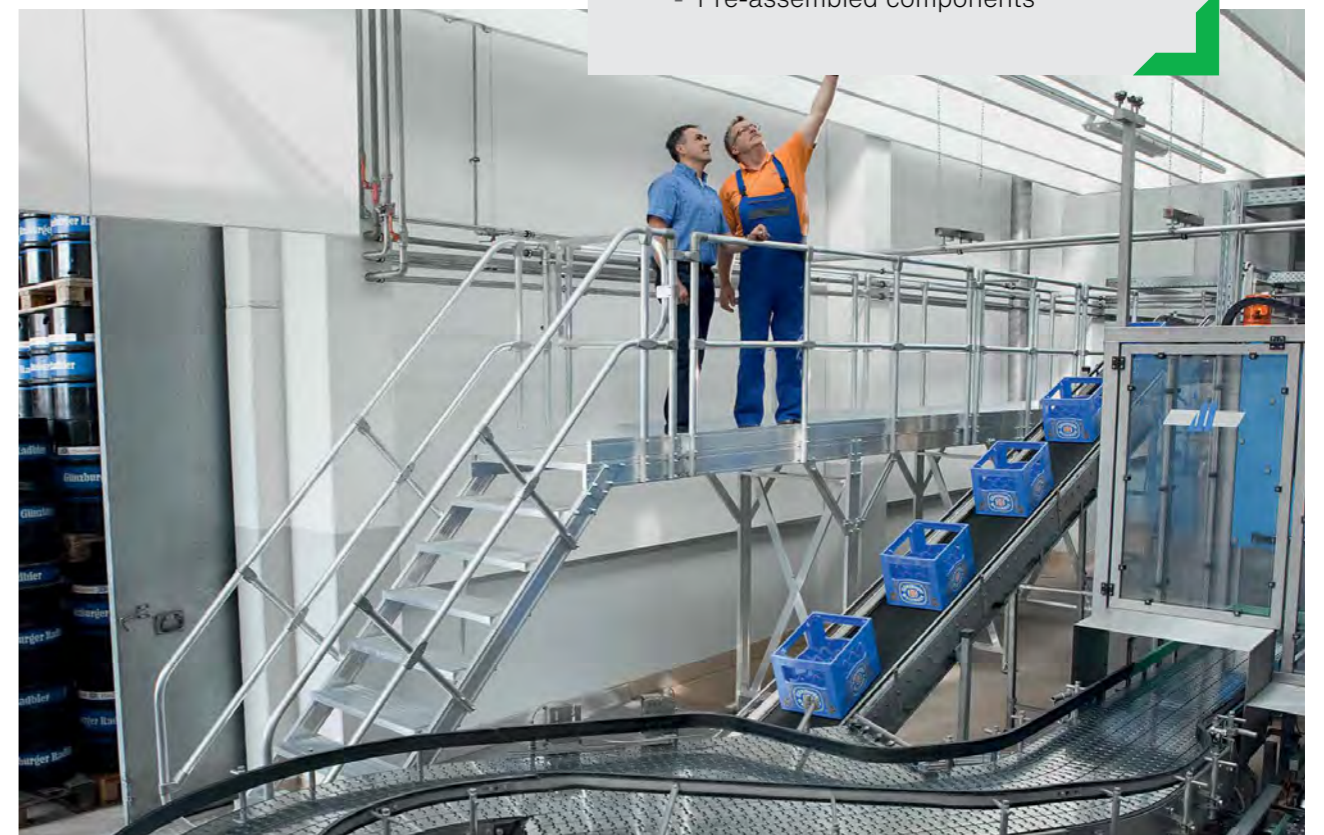
Walkway system

- 4 stairs
- Movable supports
- Rigid railing and handrail
- Steel grating cover
- Foot brackets



Modular walkway system

- Variety of applications indoors
- Innovative modular design
- Perfect fit and cost-effective
- Platform height between 1.25 and 3.0 metres
- With support frame
- Pre-assembled components





Vertical ladder

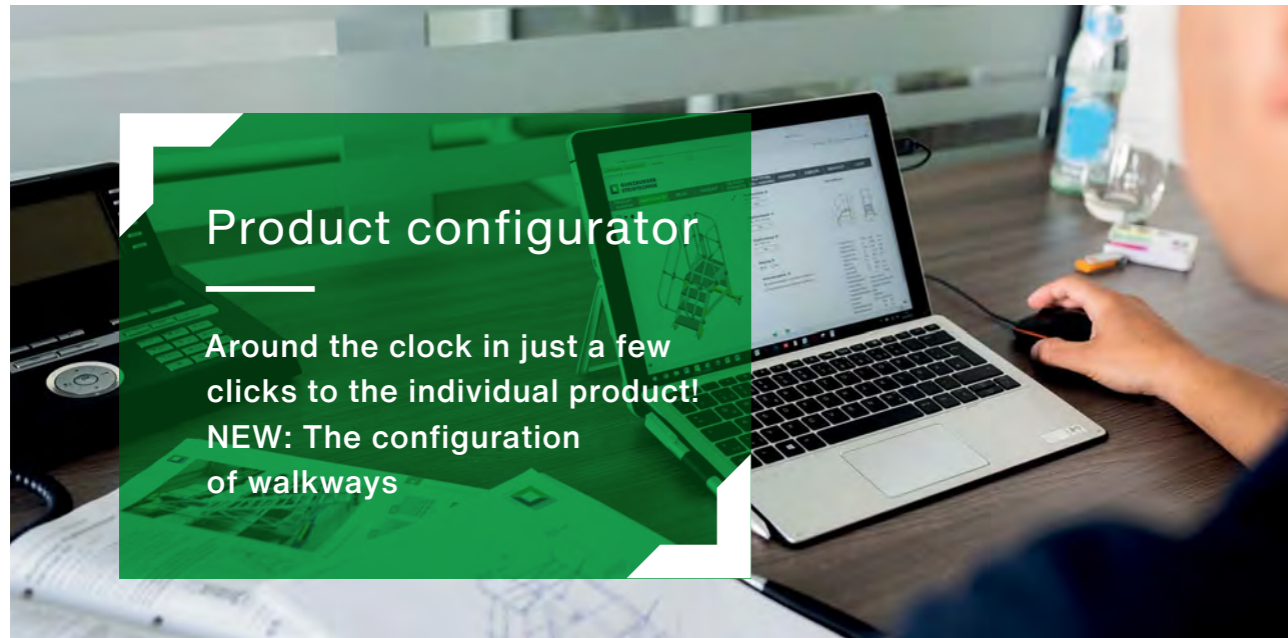
- With back protection
- Offset version



Vertical ladder

- Back protection
- Transfer platform
- Platform
- Wall anchor
- With different material designs





Custom-made stairs, bridging steps and walkways

Our product configurator makes ordering individual products child's play. Simply enter the desired dimensions, design and possible accessories step by step - the result is dynamically displayed in real time via a rotatable 3D model and dimensional drawings. After saving the configuration, a quotation is sent directly by e-mail as the basis for ordering. All processes can also be accessed at any time via the personal login. The individual product is delivered ex works within ten working days.



The advantages at a glance

- Configure custom-made products around the clock yourself on the computer
- Simple and intuitive operation thanks to step-by-step input and real-time 3D display of the product
- Immediate offer with drawings by e-mail after completion of the configuration
- Fast delivery of the product within ten working days
- Easy installation thanks to delivery in pre-assembled components

Safety is paramount

Our products meet the highest standards of safety and flexibility.

- Consideration of DIN EN ISO 14122 standard series, DIN EN 131-7 and DIN EN 1090-3
- High quality made in Germany thanks to planning and production by our experts in Günzburg
- Comprehensive instructions for use and assembly for easy handling
- Competent after-sales service

www.steigtechnik.de/konfigurator

Discover the configurator now and benefit from many advantages. Our video explains how to use the online tool intuitively - if you have any questions, our service team will be happy to help you personally.

1 | Select product

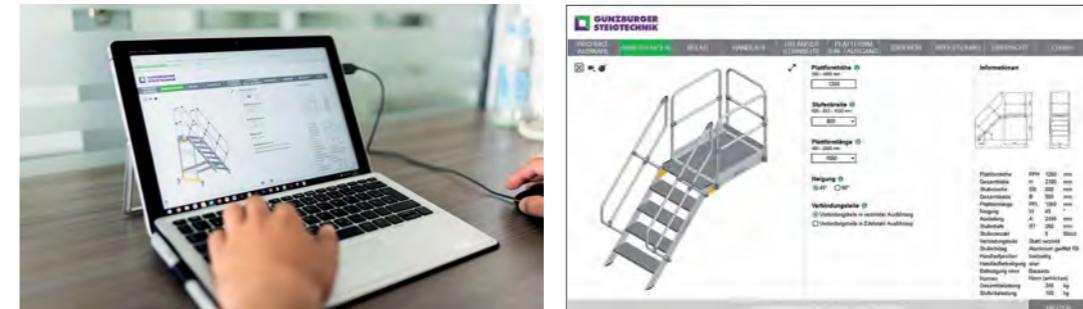
Use the product selection to access the configuration directly



Access our online configurator via www.steigtechnik.de/konfigurator, where you can choose from different products. One click on the desired product is enough to enter the individual dimensions etc. in the next step.

2 | Configure

With just a few clicks to your individual product



Step by step, our online tool guides you through the configuration. In addition to the dimensions, the step and platform designs can also be determined and railings, undercarriages and accessories can be selected. Operation is intuitive and is facilitated by the 3D display of the product in real time.

3 | Request quote

Get an offer with drawings in next to no time



After completion of the configuration and saving of the process, an offer with drawings will be created immediately afterwards and sent by e-mail as the basis for ordering. All processes can also always be accessed via the personal login.

Safety. Made in Germany.

MUNK Günzburger Steigtechnik is a brand of the MUNK Group and stands for ladders, rolling scaffolds and special constructions in premium quality.



MUNK Günzburger Steigtechnik



MUNK Rettungstechnik



MUNK Service

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